

Strides Taking Big Steps to Turn Around Business

GROWTH SHOT Cost curbs, debt reduction pay off; co expects Ebitda to reach 21% in 18 months

Viswanath Pillai



Mumbai: When Arun Kumar, founder promoter of Strides Pharma Science, returned to an executive role after a gap of two years in April 2022, things were falling apart at the Bengaluru-based drugmaker.

Strides was facing cash flow issues and ballooning debt. Its mainstay US business was in tatters, a fact by which the company SUESS to manufacture and supply Russian Covid-19 vaccine Sputnik had led to heavy losses. On top of all that, a biased cost structure didn't help matters.

Fast forward to the present day; not only has the company overcome most of those issues but it is also taking great strides towards profitability and business expansion.

"We shrank the company first to get everything right, and then we started growing the company rapidly," Kumar, executive chairperson and managing director of Strides, told ET in an interview.

He said he came back to the executive role at the request of the board and "there was nothing wrong with previous leadership".

Once the Covid situation changed, as the person who built the business from scratch, Kumar said he knew where the actions had to be taken. He began implementing several course-correction measures, including cost control, optimisation of the manufacturing network, and debt reduction. These efforts seem to have paid off.

The company's earnings before interest, tax, depreciation and amortisation (Ebitda) improved by 791 basis points to 18.1% in the nine months ended December 2023, from 10.2% a year earlier. The company expects overall Ebitda to reach 21% in the next 18 months.

Its net debt-to-Ebitda ratio came down to six in the third quarter of FY24 ending December from 8x in the first quarter of FY23. Kumar wants to bring it down to 2x going forward.

"Currently, our debt is working capital related, we don't have any repayment challenge,"

REVENUE TARGET
We expect the annual revenue from the US to hit \$400m within the next three years

ARUN KUMAR
Executive Chairperson & MD of Strides

es," he said. Strides US business, which accounts for more than half of its revenues, is expected to clock \$220 million in FY24, a growth of around 60% from FY22.

Kumar expects the annual revenue from the US to hit \$400 million within the next three years, buoyed by a pipeline of over 100 approved products, of which around 50 products will be launched over the next 18 months.

He doesn't see any problem in growing US business in the next several quarters.

"The buyers in the US are becoming more reasonable about manufacturers making enough money to maintain high standards of compliance and deliver the product in a consistent manner," Kumar said. "Also, Strides has a very differentiated portfolio that meets the high standards of profit gross margin threshold."

That's what is driving growth," he said. Kumar said Strides' US portfolio, which was 90% acute (short-term therapies) in pre-Covid years, is becoming balanced with more chronic therapies. Its pipeline comprises controlled substances, hormones, and nasal sprays through its US facility in Chestnut Ridge, New York.

"The buyers in the US are becoming more reasonable about manufacturers making enough money to maintain high standards of compliance and deliver the product in a consistent manner," Kumar said. "Also, Strides has a very differentiated portfolio that meets the high standards of profit gross margin threshold."

es," he said. Strides US business, which accounts for more than half of its revenues, is expected to clock \$220 million in FY24, a growth of around 60% from FY22.

TRENT LIMITED

Registered Office: Bombay House, 24, Homi Mody Street, Mumbai 400 001
Tel: 022-67009000; Email: investor.relations@trent-tata.com; Website: www.trentlimited.com; CIN - L24240MH1952PLC008951

Statement of Unaudited Standalone and Consolidated Financial Results for the Quarter and Nine Months ended 31st December, 2023

Sl. No.	Particulars	STANDALONE						CONSOLIDATED					
		For Quarter Ended		For Nine Months ended		For Year ended	For Quarter Ended		For Nine Months ended		For Year ended		
		31 st Dec. 2023	30 th Sept. 2023	31 st Dec. 2022	31 st Dec. 2022	31 st Dec. 2023	31 st Dec. 2023	30 th Sept. 2023	31 st Dec. 2022	31 st Dec. 2022	31 st March, 2023		
1	Total Income from Operations	3,385.30	3,041.80	2,244.55	9,017.30	5,920.55	8,126.89	3,546.55	3,062.47	2,365.24	9,289.81	6,234.88	8,502.94
2	Net Profit(Loss) for the quarter / period year (before tax exceptional and for extraordinary items)	446.85	374.76	208.53	1,014.25	585.73	710.51	475.19	314.32	204.46	1,061.80	488.30	555.07
3	Net Profit(Loss) for the quarter / period year (before tax after exceptional and for extraordinary items)	343.80	289.07	160.97	781.54	418.44	554.57	370.64	228.06	154.81	765.37	348.06	393.83
4	Net Profit(Loss) for the quarter / period year (after tax after exceptional and for extraordinary items)	346.43	289.75	160.48	786.10	294.37	399.00	375.48	228.94	154.06	773.51	194.57	245.80
5	Total Comprehensive Income after tax for the quarter / period year (Comprising Profit (Loss) for the quarter / period year (after tax) and Other Comprehensive Income (after tax))	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55
6	Paid-up equity share capital (Face Value of Rs.1 per Equity Share)	3,752.31	3,405.88	2,938.75	3,752.31	2,539.75	3,044.38	3,251.82	2,878.27	2,495.84	3,251.82	2,459.84	2,559.94
7	Other Equity	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30
8	Securities Premium Account	3,787.86	3,441.43	2,975.30	3,787.86	2,975.30	3,078.94	3,287.17	2,513.82	2,525.15	3,787.17	2,525.15	2,595.49
9	Retained Earnings	4,866.01	4,655.28	4,428.85	4,866.01	4,428.85	4,318.58	5,013.45	4,819.34	4,584.02	5,013.45	4,584.02	4,464.14
10	Outstanding Redeemable Preference Shares												
11	Debt Equity Ratio				1.28	1.49	1.40				1.48	1.76	1.68
12	Earning Per Share (of Rs. 1/- each) (net annualised)												
13	(a) Basic	9.87	8.10	4.53	21.96	12.64	15.60	10.53	6.80	4.70	23.01	10.96	12.51
13	(b) Diluted	8.87	8.15	4.53	21.96	12.64	15.60	10.53	6.80	4.70	22.01	10.96	12.51
14	Capital Redemption Reserves	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00
15	Debt Redemption Reserve	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
16	Debt Service Coverage Ratio	2.91	2.03	1.64							2.84	1.79	1.35
17	Interest Service Coverage Ratio	4.68	3.19	3.01							4.59	2.76	2.92
18	Current ratio	2.62	2.86	2.63							2.71	2.90	2.71
19	Long term debt to working capital	2.82	2.85	2.98							2.80	2.80	2.83
20	Bad debt to Account receivable ratio	0.06%			0.06%			0.05%	0.07%	0.07%	0.05%	0.07%	0.06%
21	Current Liability ratio	19.80%	14.43%	16.12%				17.67%	14.84%	16.26%	15.24%	15.24%	15.24%
22	Total debt to Total Assets	46.33%	53.84%	51.90%				52.04%	55.81%	55.24%	52.24%	277.13	310.51
23	Debtors turnover ratio	232.74	259.65	318.15							5.01	3.79	4.23
24	Inventory turnover ratio	4.77	3.46	3.50							9.78%	6.79%	5.36%
25	Operating Margin	10.47%	8.51%	6.87%							8.55%	5.86%	4.85%
26	Net Profit Margin	9.06%	8.10%	7.30%									

Notes:
1. The above is an extract of the detailed format of quarterly and nine months results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015. The full format of the Quarterly financial results are available on the Stock Exchange Websites (www.bseindia.com and www.nseindia.com) and the Company's website www.trentlimited.com.
2. The above unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended 31st December 2023 were reviewed by the Audit Committee and recommended to the Board, which was thereafter taken on record by the Board of Directors of the Company at its meeting held on 7th February 2024.
3. The exceptional item in the previous year in the consolidated financial results includes provisioning of Rs. 3 crores on account of uncertainty of utilisation of accumulated Goods and Services Tax (GST) credit in a downstream entity made during the quarter ended 31st March 2023.
4. The statutory auditors of the company have carried out limited review of Standalone and Consolidated financial results for the current quarter and have issued an unmodified opinion.

Mumbai: 7th February, 2024
For and on behalf of the Board of Directors
N.N.Tata
Chairman

KALPATARU PROJECTS INTERNATIONAL LIMITED

(Formerly Kalpataru Power Transmission Limited)

Registered Office: Plot No 101, Part III, G.I.O.C. Estate, Sector - 28, Ganchinghar - 382 028, Gujarat, India
CIN : L40100G1981PLC004281
Tel No: +91 79 2321 4000 Fax: +91 79 2321 1965 E Mail: cp@kalpatarupower.com

Extract of Unaudited Financial Results for the Quarter and Nine Months Ended December 31, 2023

Particulars	Consolidated				
	Quarter Ended		For Nine Months Ended		Year Ended
	December 31, 2023 (Unaudited)	December 31, 2022 (Unaudited)	December 31, 2023 (Unaudited)	December 31, 2022 (Unaudited)	March 31, 2023 (Audited)
Total Income from Operations	4,896	4,004	13,655	11,479	16,361
Net Profit for the period (before tax, exceptional and / or extraordinary items)	193	159	490	447	551
Net Profit for the period before tax (after exceptional and / or extraordinary items)	193	159	490	420	642
Net Profit for the period (after tax, exceptional and / or extraordinary items)	144	109	347	295	435
Total Comprehensive Income for the period (comprising profit for the period after tax and other comprehensive income after tax)	175	177	389	228	379
Equity Share Capital (Face Value of ₹ 2 each)	32	30	32	30	32
Other Equity (excluding Revaluation Reserve)					4,688
Earnings Per Share of ₹ 2 each (not annualised) (₹)					
a) Basic	8.70	7.92	21.26	19.09	29.06
b) Diluted	8.70	7.92	21.26	19.09	29.06

Notes to consolidated results:

- The above is an extract of the detailed format of quarterly financial results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015. The full format of the financial results is available on the Stock Exchanges' websites, www.nseindia.com, www.bseindia.com and on the Company's website www.kalpatarupower.com.
- The above results were reviewed by the Audit Committee and approved by the Board at their meeting held on February 07, 2024. The same have also been subjected to Review by the Statutory Auditors.
- Information of Standalone Unaudited Financial Results of the Company are as under:-

Particulars	Quarter Ended		For Nine Months Ended		Year Ended
	December 31, 2023 (Unaudited)	December 31, 2022 (Unaudited)	December 31, 2023 (Unaudited)	December 31, 2022 (Unaudited)	March 31, 2023 (Audited)
Total Income from Operations	4,147	3,509	11,613	9,941	14,337
Profit after exceptional items and before tax	194	165	529	519	738
Profit after tax	144	111	383	378	531

For, Kalpataru Projects International Limited

Manish Mohnot
Managing Director & CEO
DIN:01229696

Place : Mumbai
Date : February 07, 2024

To support green initiative of the Government in full measure, Members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses in the following manner:
a. In respect of electronic holdings with the Depository through their concerned Depository Participants.
b. Members who hold shares in physical form are requested to register their e-mail ID with cs@kalpatarupower.com quoting your name and 1010 number

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CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2023

Sl. No.	PARTICULARS	Quarter Ended		
		31.12.2023 (Unaudited)	31.12.2022 (Unaudited)	31.12.2023 (Unaudited)
1	Revenue from Operations	3,687.72	3,612.92	11,303.33
2	Operating Profit (PBITD)	582.28	348.04	1,625.16
3	Net Profit before Tax and Exceptional items	345.02	126.66	962.09
4	Net Profit before Tax but after Exceptional items	340.63	112.73	959.20
5	Net Profit after Tax and Exceptional items	227.07	66.75	634.28
6	Total Comprehensive Income (comprising Profit for the period (after Tax) and Other Comprehensive Income (after Tax))	232.70	101.97	658.66
7	Equity Share Capital	52.14	49.25	52.14
8	Other Equity including Revaluation Reserve as shown in Audited Balance Sheet of previous year			3,346.91
9	Earnings Per Share (of ₹ 2/- each)			
	- Basic (₹)	8.47	2.66	23.73
	- Diluted (₹)	8.44	2.66	23.64

Notes:
* Standalone financial information of the Company, pursuant to regulation 47(1)(b)

PARTICULARS	Quarter Ended		
	31.12.2023 (Unaudited)	31.12.2022 (Unaudited)	31.12.2023 (Unaudited)
Turnover	2,574.21	2,488.28	7,720.48
Operating Profit (PBITD)	379.43	217.70	1,051.43
Profit before Tax	250.24	84.46	677.62
Profit after Tax	164.35	53.71	444.47

Standalone Financial Results for the Quarter and nine months ended 31st December 2023 can be viewed on websites of the Company National Stock Exchange of India Ltd and BSE Ltd. at www.jktyre.com, www.nseindia.com and www.bseindia.com respectively

* The Board has declared an interim dividend of ₹ 1 per equity share of ₹ 2 each i.e. 50% for FY 2023-24.

* Exceptional items include foreign exchange loss of ₹ 3.63 crores & gain of ₹ 1.33 crores and VRS Expense of ₹ 0.76 crore & ₹ 2.22 crores for the quarter and nine months ended 31st December 2023 respectively.

* The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulation, 2015. The full format of the Quarterly Financial Results are available on the Stock Exchange websites (URL: www.nseindia.com and www.bseindia.com) and on website of the Company at www.jktyre.com.

JK Tyre adjudged 'Best in Class' ESG rating from CareEdge for the second consecutive year

for JK Tyre & Industries Limited
Raghupati Singhania
Chairman & Managing Director

New Delhi
6th February, 2024

Acmn. Office : 3, Bahadur Shah Zafar Marg, New Delhi-110 002, Fax: 91-11-23322059 Phone: 91-11-66001112, 66001122
Regd. Office : Jaykaygram, PO - Tyre Factory, Kanpur - 208 342, Rajasthan, Website: www.jktyre.com
Corporate Identity Number: L67120RJ1951PLC045666

12th February 2024

To Listing Department The National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai 400051 Symbol: TRENT	To Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Scrip Code: 500251
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Sub: Newspaper Publication on Unaudited Financial Results (Standalone and Consolidated) for the third quarter and nine months ended 31st December 2023

Dear Sir / Madam,

Pursuant to Regulation 30 read with Schedule III Part A Para A of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith a copy of newspaper advertisement published in Jam-e-Jamshed (English) on 11th February 2024 relating to Unaudited Financial Results (Standalone and Consolidated) for the third quarter and nine months ended 31st December 2023.

Copy of the aforesaid advertisement is also available on the Company's website at www.trentlimited.com.

Thanking You,

Yours faithfully,
For Trent Limited

KRUPA Digitally signed
 by KRUPA KETAN
KETAN ANANDPARA
ANANDPARA Date: 2024.02.12
 16:16:47 +05'30'

Krupa Anandpara
Company Secretary
Membership No.: A16536

Encl.: As above

TRENT LIMITED

A TATA ENTERPRISE

Registered Office: Bombay House, 24, Homi Mody Street, Mumbai 400 001

Tel: 022-67009000; Email Id: investor.relations@trent-tata.com; Website: www.trentlimited.com; CIN – L24240MH1952PLC008951

Statement of Unaudited Standalone & Consolidated Financial Results for the Quarter and Nine Months ended 31st December, 2023

Rs. In Crores

SR. No.	Particulars	STANDALONE						CONSOLIDATED							
		For Quarter Ended			For Nine Months ended			For Year ended 31 st March, 2023	For Quarter Ended			For Nine Months ended			For Year ended 31 st March, 2023
		31 st Dec, 2023	30 th Sept, 2023	31 st Dec, 2022	31 st Dec, 2023	31 st Dec, 2022	31 st Dec, 2023		31 st Dec, 2022	31 st Dec, 2023	31 st Dec, 2022	31 st Dec, 2023	31 st Dec, 2022		
Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited			
1	Total income from operations	3,389.30	3,041.80	2,244.55	9,017.30	5,920.55	8,126.89	3,546.95	3,062.47	2,365.24	9,289.81	6,234.88	8,502.94		
2	Net Profit/(Loss) for the quarter / period/ year (before tax, exceptional and /or extraordinary items)	446.69	374.76	209.53	1,014.25	585.73	710.51	475.19	314.32	204.46	1,001.80	488.30	552.07		
3	Net Profit/(Loss) for the quarter/ period/ year (before tax after exceptional and /or extraordinary items)	446.69	374.76	209.53	1,014.25	585.73	710.51	475.19	314.32	204.46	1,001.80	488.30	552.07		
4	Net Profit/(Loss) for the quarter/ period/ year (after tax after exceptional and /or extraordinary items)	343.60	289.67	160.97	781.54	449.44	554.57	370.64	228.06	154.81	765.37	348.68	393.63		
5	Total Comprehensive Income after tax for the quarter/ period / year (Comprising Profit/ (Loss) for the quarter/ period/ year (after tax) and Other Comprehensive Income (after tax))	346.43	289.73	160.46	786.13	294.37	399.00	375.48	228.94	154.06	773.51	194.57	245.80		
6	Paid-up equity share capital (Face Value of Rs.1 per Equity Share)	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55	35.55		
7	Other equity	3,752.31	3,405.88	2,939.75	3,752.31	2,939.75	3,044.39	3,251.62	2,878.27	2,499.64	3,251.62	2,499.64	2,559.94		
8	Securities Premium Account	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30	1,924.30		
9	Networth	3,787.86	3,441.43	2,975.30	3,787.86	2,975.30	3,079.94	3,287.17	2,913.82	2,535.19	3,287.17	2,535.19	2,595.49		
10	Paid up Debt Capital/outstanding Debt	4,866.01	4,695.28	4,426.89	4,866.01	4,426.89	4,318.58	5,013.45	4,839.34	4,584.02	5,013.45	4,584.02	4,464.14		
11	Outstanding Redeemable Preference Shares														
12	Debt Equity Ratio				1.28	1.49	1.40				1.48	1.76	1.68		
13	Earning Per Share (of Re. 1/- each) (not annualised):														
	(a) Basic	9.67	8.15	4.53	21.99	12.64	15.60	10.53	6.60	4.70	22.01	10.99	12.51		
	(b) Diluted	9.67	8.15	4.53	21.99	12.64	15.60	10.53	6.60	4.70	22.01	10.99	12.51		
14	Capital Redemption Reserves	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00		
15	Debtenture Redemption Reserve	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00		
16	Debt Service Coverage Ratio				2.91	2.03	1.64				2.84	1.75	1.35		
17	Interest Service Coverage Ratio				4.68	3.19	3.00				4.52	2.76	2.50		
18	Current ratio				2.62	2.86	2.63				2.71	2.90	2.71		
19	Long term debt to working capital				2.62	2.95	2.98				2.50	2.80	2.83		
20	Bad debt to Account receivable ratio				0.00%	-	-				0.00%	0.07%	0.08%		
21	Current Liability ratio				17.80%	14.43%	16.12%				17.67%	14.84%	16.20%		
22	Total debt to Total Assets				49.33%	53.84%	51.90%				52.04%	56.81%	55.24%		
23	Debtors turnover ratio				232.74	259.65	318.15				242.24	277.13	310.51		
24	Inventory turnover ratio				4.77	3.46	3.90				5.01	3.79	4.23		
25	Operating Margin				10.47%	8.51%	6.87%				9.78%	6.79%	5.38%		
26	Net Profit Margin				9.06%	8.10%	7.30%				8.55%	5.86%	4.85%		

Notes :

- The above is an extract of the detailed format of quarterly and nine months results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly financial results are available on the Stock Exchange Websites (www.bseindia.com and nseindia.com) and the Company's website www.trentlimited.com.
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- The exceptional item in the previous year in the consolidated financial results includes provisioning of Rs. 3 crores on account of uncertainty of utilisation of accumulated Goods and Services Tax (GST) credit in a downstream entity made during the quarter ended 31st March 2023.
- The statutory auditors of the company have carried out limited review of Standalone and Consolidated financial results for the current quarter and have issued an unmodified opinion.

For and on behalf of the Board of Directors

Mumbai
7th February, 2024

N.N.Tata
Chairman

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