

# PERFORMANCE HIGHLIGHTS

Q4FY25

**TRENT**  
LIMITED  
A TATA Enterprise



WESTSIDE

zudio

utrsa

SAMOH

zudio  
beauty

A TATA and TESCO Enterprise

star



# DISCLAIMER

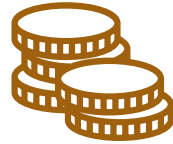


Statements in this Presentation describing the Company's performance may be "forward looking Statements" within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors

# TRENT'S JOURNEY



# TRENT AT A GLANCE



**₹ 16,668 Cr**

FY25 Revenue



**16 Mn+**

WestStyleClub Members



**~14.9 Mn\***

Retail Area (sq. ft.)

*\*Includes Star*



**242^**

City Presence

*^Includes Dubai*

# Q4 FY25 HIGHLIGHTS

## Standalone

₹ **4106**cr  
Revenue

↑ 29%

₹ **377**cr  
Op. EBIT

↑ 45%

₹ **453**cr  
PBT

↑ 44%

## Consolidated

₹ **4218**cr  
Revenue

↑ 28%

₹ **362**cr  
Op. EBIT  
(incl. share from JVs & Assoc.)

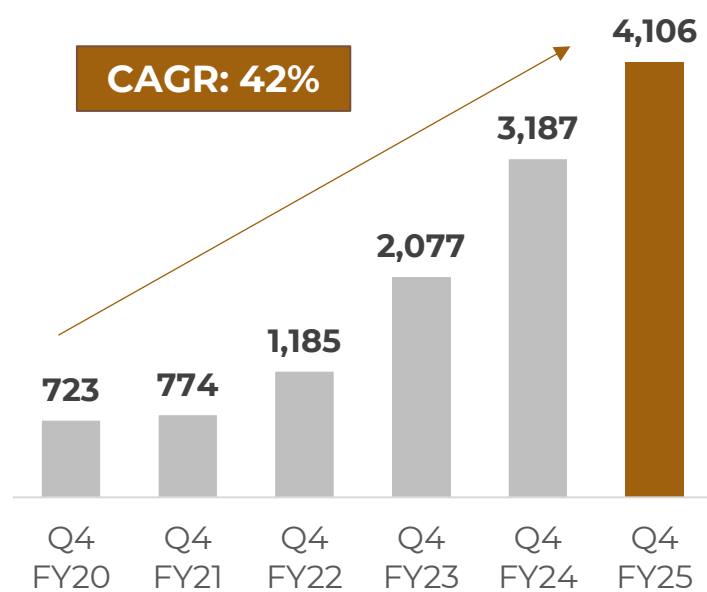
↑ 49%

₹ **416**cr  
PBT

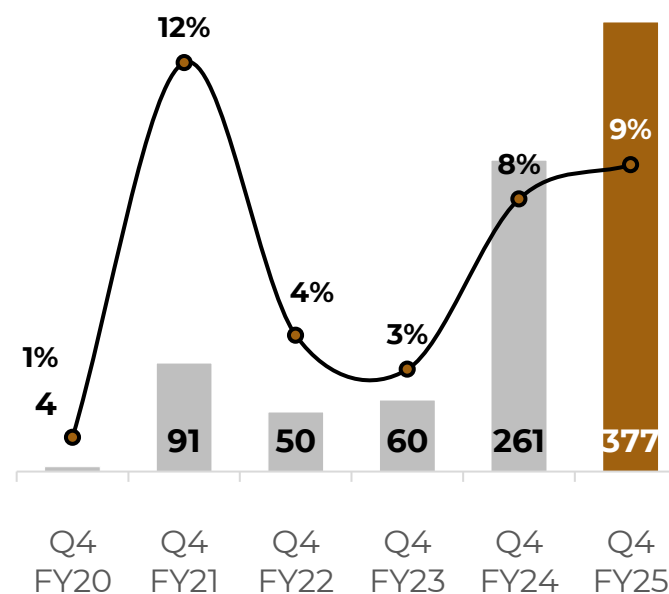
↑ 40%

# TRENDS – LAST 6 YEARS

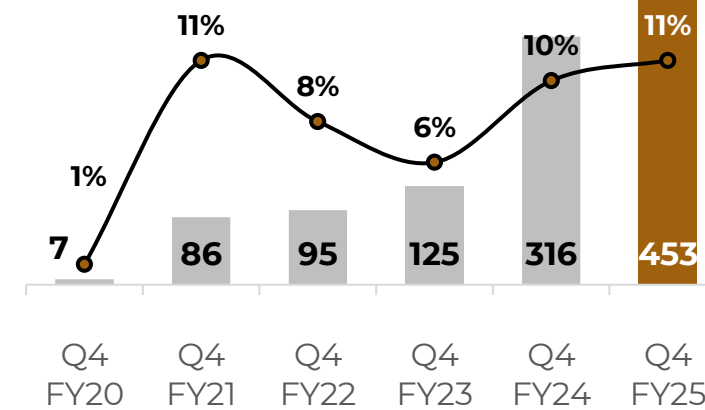
## Revenue



## Op. EBIT & Margin %

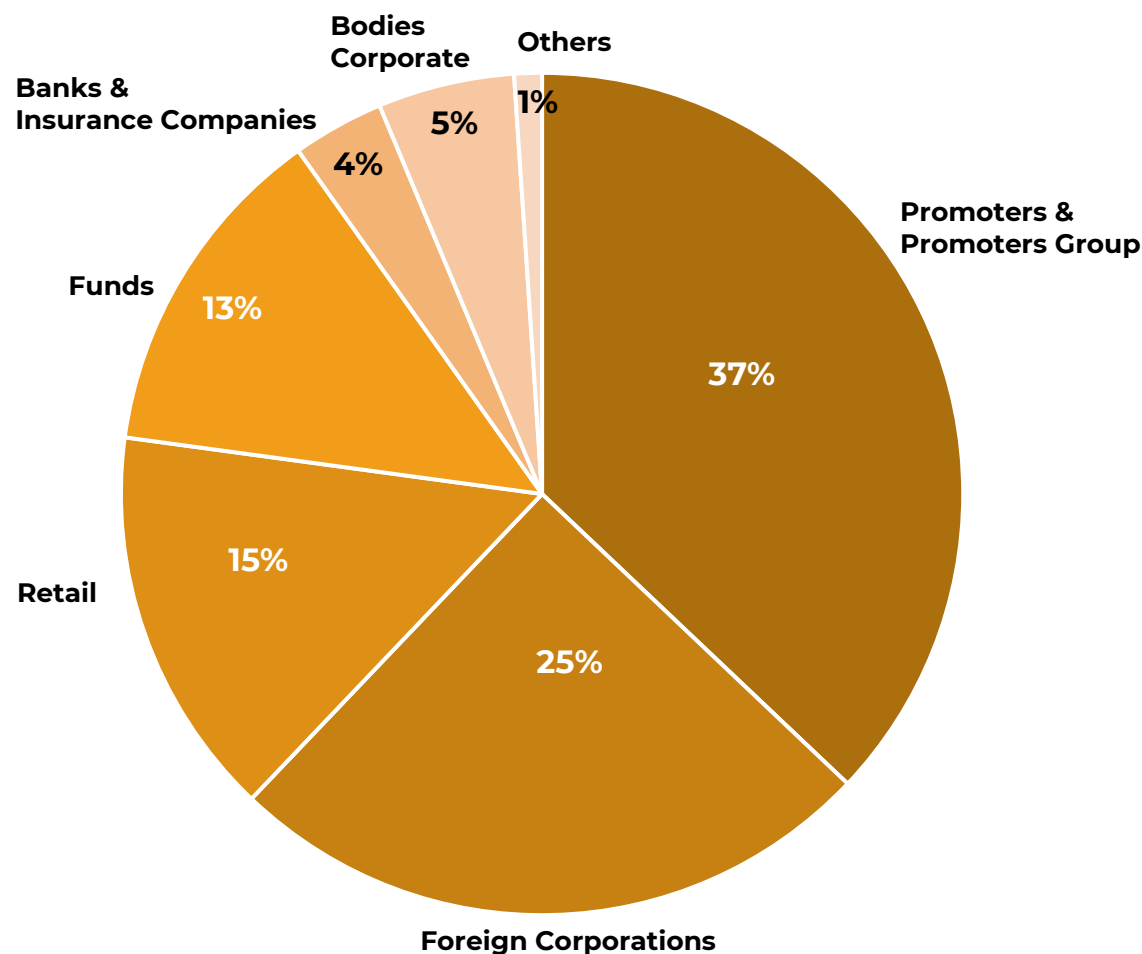


## PBT & Margin %

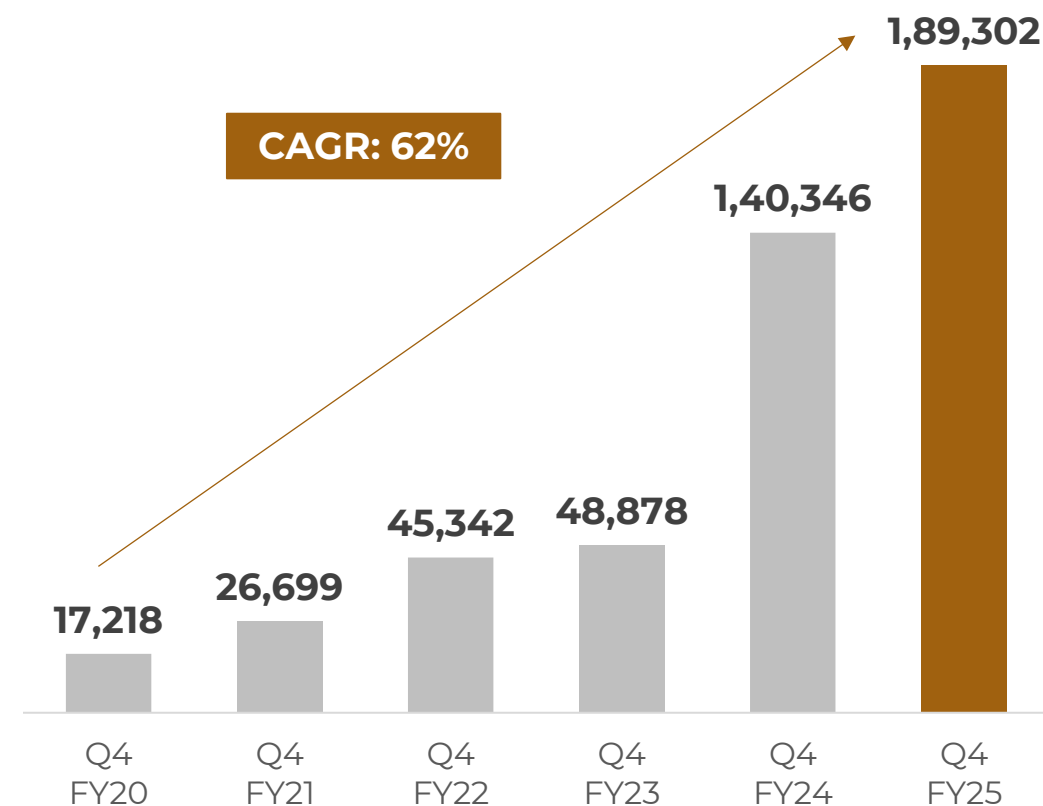


# SHAREHOLDING & MARKET CAPITALIZATION

Shareholding Pattern



Market Capitalization (Rs. Crs)

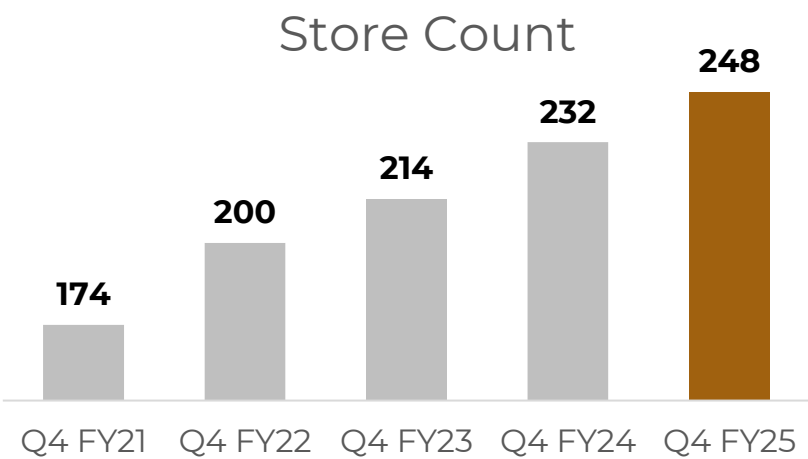


A man with dark hair and a light beard is sitting on a large, dark, textured rock. He is wearing a light yellow, long-sleeved button-down shirt with the sleeves rolled up, and white trousers. He is looking towards the camera with a neutral expression. The background shows a calm sea, distant mountains, and a clear blue sky. The overall mood is serene and minimalist.

# FASHION CONCEPTS



# WESTSIDE





**5.4 Mn+**  
Retail area (sq. ft.)



**248\***  
# of stores



**86**  
City presence

*\* 13 stores opened and  
3 consolidated in Q4FY25*

# WESTSIDE – BRAND PORTFOLIO

**TRENT**  
LIMITED  
A TATA Enterprise

NUON

E.T.A

WΞS

L.O.V.

wardrobe

*utsa*

STUDIOWEST

vark

wunderLove

STUDIOFIT

HOP

BOMBAY PAISLEY

SOLEPLAY

WESTSIDE  
HOME

LUNA BLU

ASCOT

Gia  
CURVES

*Zuba*

WΞS  
LOUNGE

SUPER ★ STAR  
wunderLove

*utsa*  
kids

Y&F  
GIRL

Y&F  
BOY

POME

# WESTSIDE CONNECT

**TRENT**  
LIMITED  
A TATA Enterprise

## WESTSIDE 5K FUN RUN

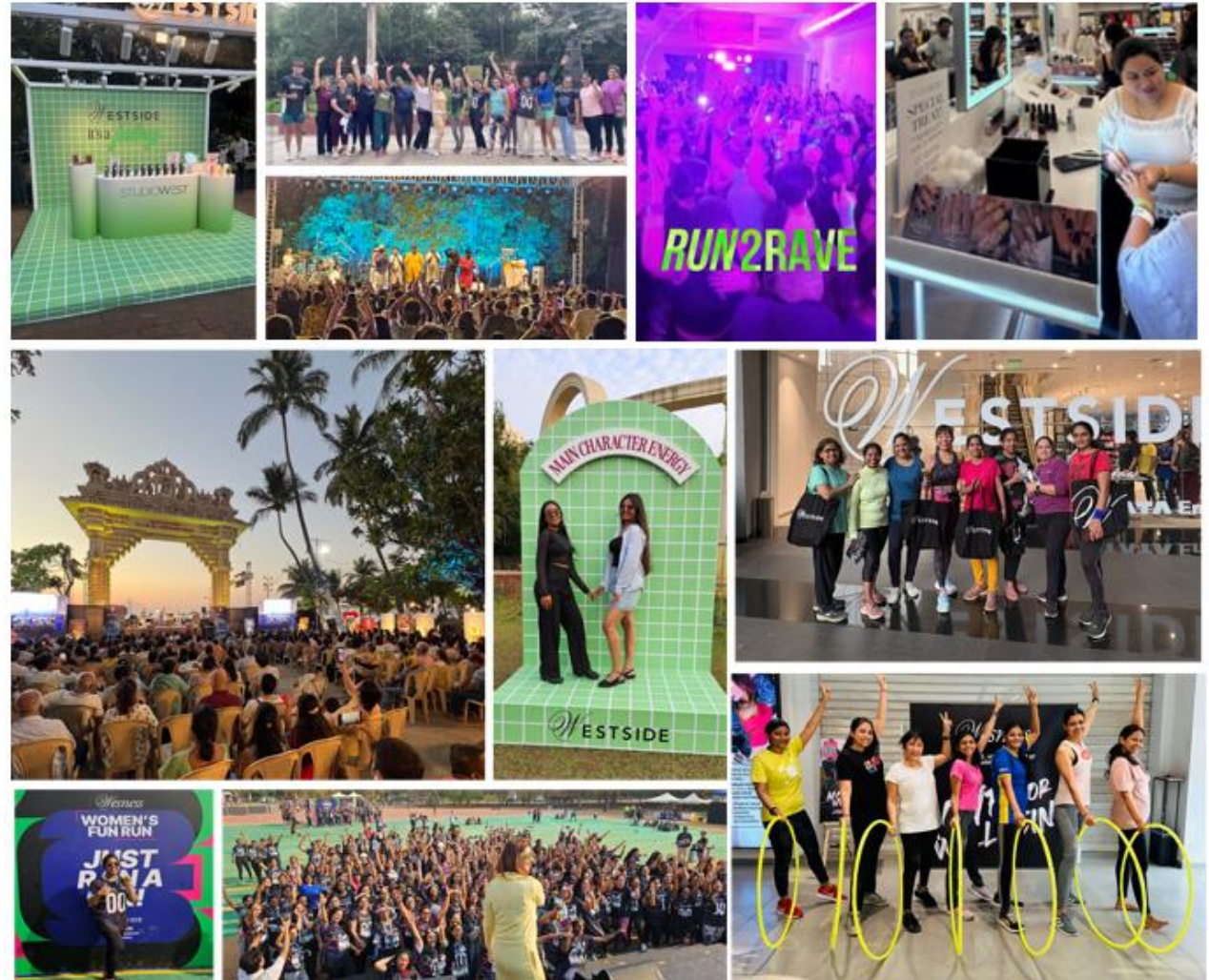
The Wesness Women's Fun Run was conducted in Mumbai and Hyderabad. 3000+ runners bonded over fitness and shared moments of joy.

## WESNESS RUN2RAVE

A dynamic fitness activation blending wellness, fun, and brand engagement. Starting with a 3K community run, the event transitions to a high-energy rave at 145 Kala Ghoda, offering a unique post-run cool-down with music, lights, and refreshing wellness shots.

## WESTSIDE X NCPA

An initiative by the National Centre for the Performing Arts, Mumbai in association with the Brihanmumbai Municipal Corporation (BMC), Westside came as a Title sponsor for this event that celebrates joy of live performing arts.





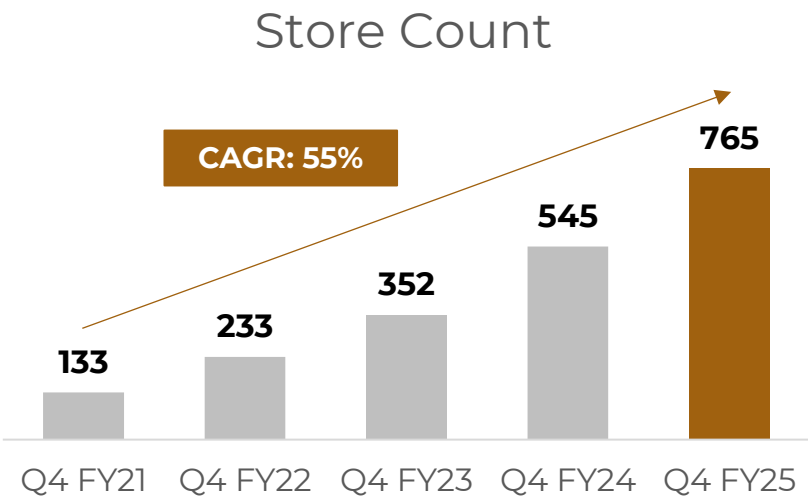
# WESTSIDE – RECENT STORES

**TRENT**  
LIMITED  
A TATA Enterprise





**zudio**



**7.9 Mn+**  
Retail area (sq. ft.)



**765\***  
# of stores^

*\* 132 stores opened and  
2 consolidated in Q4FY25*  
*^ Includes SIS*



**235^**  
City presence

*^ Includes Dubai*

# ZUDIO CAMPAIGNS

**TRENT**  
LIMITED  
A TATA Enterprise

zummer is in





# ZUDIO CAMPAIGNS

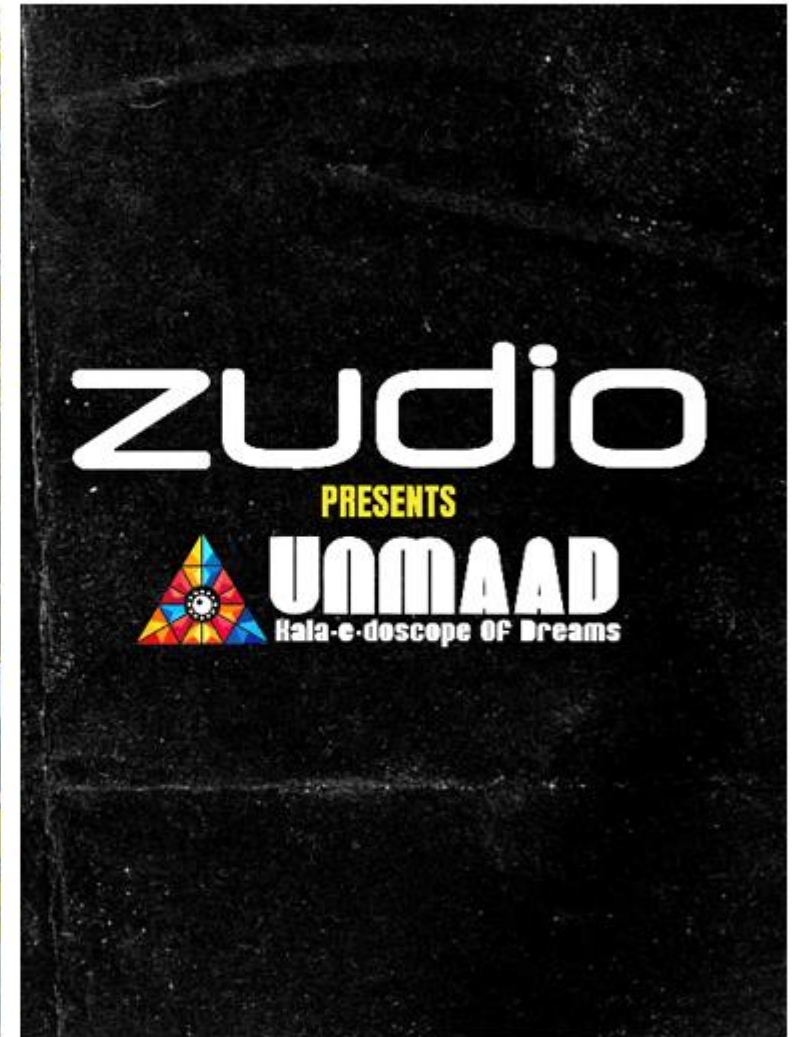
**TRENT**  
LIMITED  
A TATA Enterprise





# ZUDIO CAMPAIGNS

**TRENT**  
LIMITED  
A TATA Enterprise





# ZUDIO – RECENT STORES

**TRENT**  
LIMITED  
A TATA Enterprise

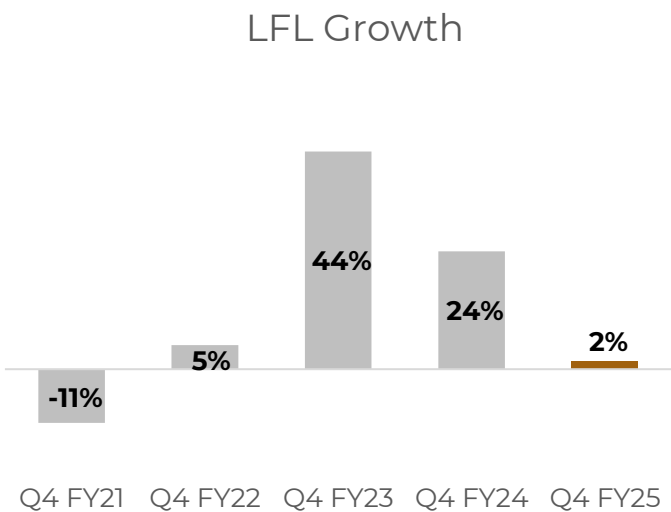
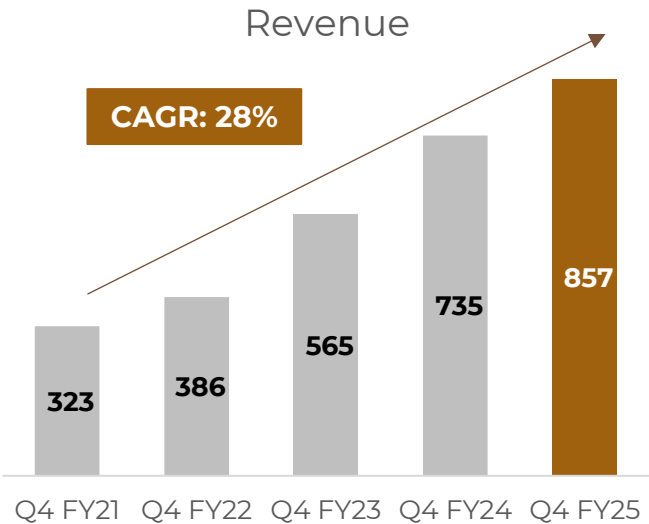






# FOOD & GROCERY

# FOOD & GROCERY



**1.3 Mn+**

Retail area (sq. ft.)



**78**

# of stores

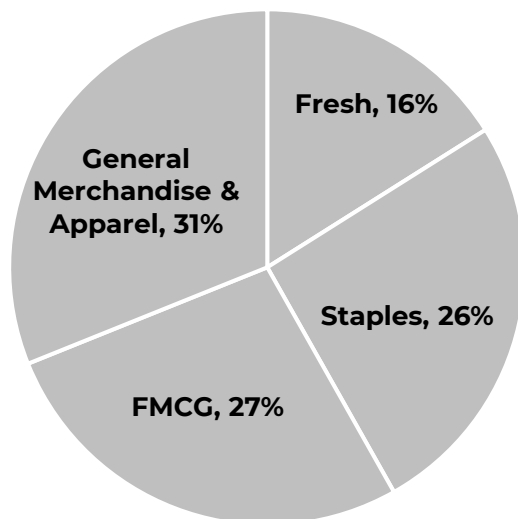


**10**

City presence

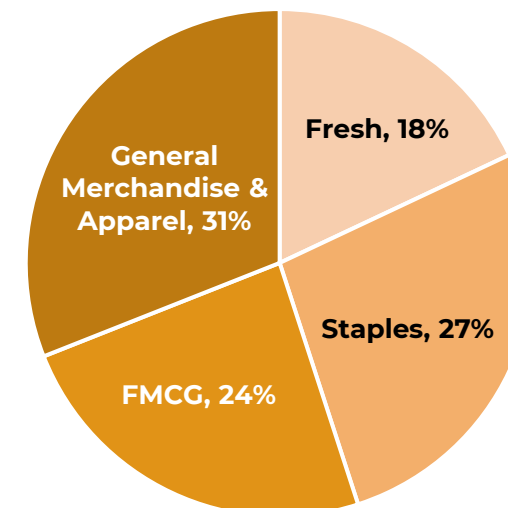
# STAR PRODUCT CATEGORY SPLIT

Q4 FY24



**% Own Brand Share: 69%**

Q4 FY25



**% Own Brand Share: 72%**

## Our Own Brands



A TATA Product



A TATA Product



**SMARTLE**  
A TATA Product

**zudio**

**MiSBU**

*Shubh Anand*



# STAR OWN BRANDS - SMARTLE

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A TATA Enterprise



**SMARTLE Share in General Merchandise: 81%**

# STAR QUIK CAMPAIGNS

**TRENT**  
LIMITED

**BIGGER SAVINGS**  
Republic Day Special  
21<sup>st</sup> to 27<sup>th</sup> January

**UPTO 50% OFF**

**SHOP NOW**

**#BachatsPaho**  
Everyday Sabse Sasta



**Rang de Savings,**  
Holi Special

**UPTO 50% OFF**

**SHOP NOW** & **#BachatsPaho**  
Everyday Sabse Sasta



**Make Healthier Choices, At City's LOWEST PRICES**

Apply Code **SAVE99** to Get ₹99 OFF  
\*T&C Apply

**SHOP NOW** & **#BachatsPaho**  
Everyday Sabse Sasta

\*Prices may vary as per city & location.



**YOU + US = Match made in Heaven**

**Valentine's Special**

**UPTO 50% OFF**

**SHOP NOW**

**#BachatsPaho**  
Everyday Sabse Sasta



**Daawat-e-Eid**  
Bigger Savings for a Grandeur Feast

**Upto 50% OFF**

**SHOP NOW** & **#BachatsPaho**  
Everyday Sabse Sasta



**Meats & Fish at Lowest Prices**

**Fresh & Hygienic, Not Frozen**

**SHOP NOW**

**#BachatsPaho**  
Everyday Sabse Sasta

\*T&C Apply





# LAUNCH OF MYSTAR APP

**Launch of My STAR App** with an objective to build stickiness with STAR users through customized offerings

**BREAKING NEWS**

Our New App **My STAR** Has arrived!  
**Download Now**

Enjoy an App-Exclusive **Sign Up Offer & 15 Superstar Offers**, that you can redeem at our stores!

PRESENTING **my star**

**DOWNLOAD NOW**

GET IT ON **Google Play** | **Download on the App Store**

**SIGN UP OFFER**

Market Price: ₹64  
**APP PRICE ₹9**

**Onion Red - 1 kg**

\*T&C Apply

**WhatsApp Campaigns** to convert higher Number of bills & drive higher Average Bill Value

**STAR Bazaar**

**BREAKING NEWS**

Our New App **My STAR** Has arrived! Download Now

App-Exclusive Benefits for you:

- 15 Superstar Offers
- One-time Sign-up Offer
- Bills & Savings on App
- Store Prices in a Tap

**BREAKING NEWS!**

Not Cricket, Not Movies, not the Stock Market!

Excited to announce the launch of STAR's All-New App 'My STAR'

Download Now! <https://mystar.go.link/dsyFG>

Get ready to rock it with "Superstar Offers" in your Pocket, that you can redeem at our stores.

So, what's in it for you?

- 15 Superstar offers
- One-time Sign Up Offer
- Bills & Savings on App
- Store prices in a Tap

**Grand Reopening!**

Welcoming you back to STAR, Churchgate to witness our Stunning New Look & Elevated Shopping Experience!

Grab all your household essentials at **Unbeatable Prices**

- Watermelon @ ₹26 ₹18/Kg & Tomato @ ₹30~ ₹20/Kg
- STAR (A TATA Product) Sugar 5kg @ 340 ₹255
- Slice Mango 1.75L @ ₹99 ₹70
- Skye (A TATA Product) Body Mist 135ml @ 225 ₹149
- Smartle (A TATA Product) Mist

**STAR Bazaar**

**Grand Reveal**

EXPERIENCE A STUNNING NEW VIBE AT STAR, CHURCHGATE! WELCOMING YOU WITH A...

**NEW LOOK & AN UNMATCHED SHOPPING EXPERIENCE**

**Celebrating Gudi Padwa, Ugadi, Eid or just welcoming April?**

It's always Savings ka Festival at STAR.

Shop **Top Quality** Fruits, Veggies & Household Essentials at **Super Low Prices**

- ★ STAR (A TATA Product) Cow Ghee 1 Ltr @ ₹ 525
- ★ Slice Pet Bottle 1.75 Ltr @ ₹ 69
- ★ Fabsta (A TATA Product) Super Saver Cashew 500 gm @ ₹ 435
- ★ Chitale Shrikhand Kesar Tub



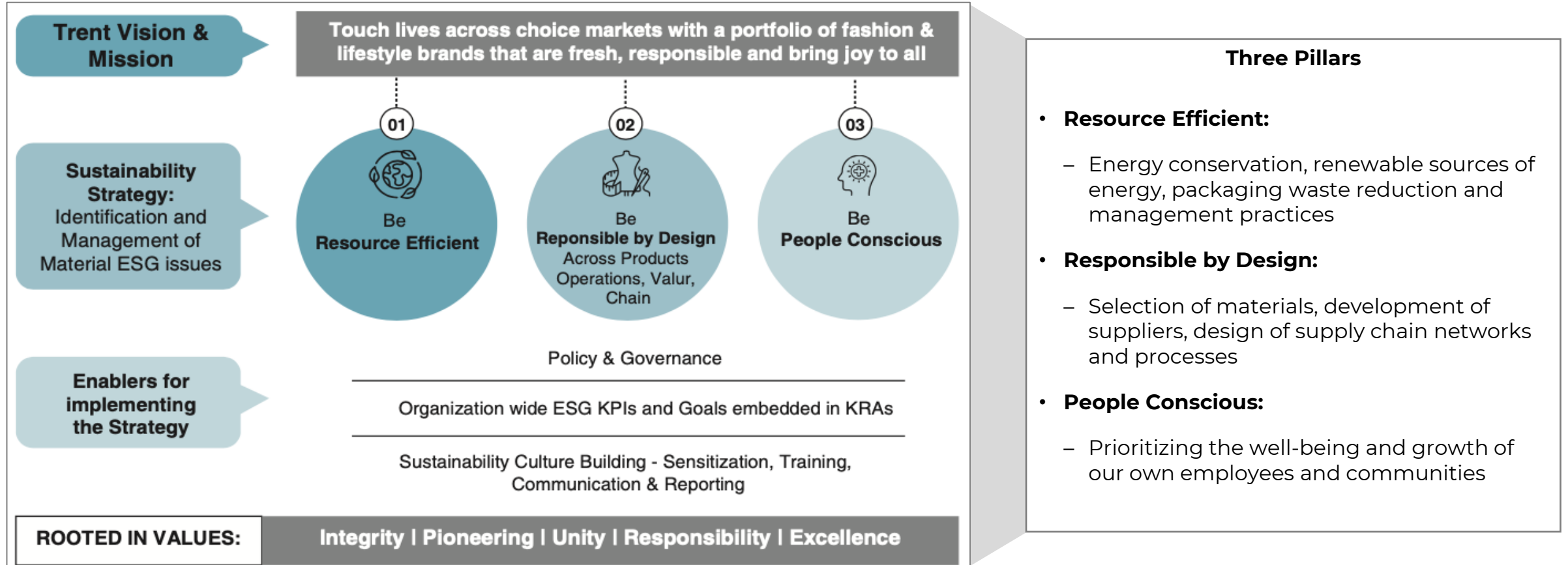


# SUSTAINABILITY



**Trent Inspires  
Trent Cares**




# OUR SUSTAINABILITY STRATEGY



Trent has maintained **"B-" in the CDP (Carbon Disclosure Program) - Climate Change 2024 evaluation.** The rating signifies that Trent is conscious about the environmental impacts and is taking appropriate actions.



# SUSTAINABILITY INITIATIVES

Pillar	Core Element	Initiatives
 <b>Resource Efficient</b>	Carbon emission reduction is a top priority for Trent with thorough assessment of energy consumption and estimation of emission levels. Resource efficiency drives our focus on packaging, waste management.	Implementing Internet Of Things (IoT) with smart energy solutions as well as energy efficient hardware such as high-lumen lighting and inverter ACs. Installed IoT at 395 stores, which has helped in optimising use of conventional power sources. Around 40% of the electricity demand is met through renewable energy (through solar rooftops) at three distributions centers.
 <b>Responsible by Design</b>	At Trent, we embed sustainability principles across our value chain. We prioritise vendors that undergo audits for labour, health & safety, environmental and business ethics practices.	Trent focus areas entail – <ul style="list-style-type: none"><li>(i) Achieving fabric traceability via internationally recognised certificates such as organic cotton by Global Organic Textile Standards and</li><li>(ii) Ensuring that vendors remain compliant with SEDEX SMETA 4 pillar standards.</li></ul>
 <b>People Conscious</b>	It is vital for us to balance organisational growth with individual development. We are committed to creating a work environment where every colleague feels inspired by Trent's purpose, driven to perform and rewarded for the work they showcase.	Trent focuses on enhancing the employee wellbeing through various interventions such as employee assistance programs, health & safety, skill development, career growth, diversity and inclusion and other initiatives  As a part of process, more than 4,200 man-hours of health and safety training and more than 22,200 man-hours of training on skills and development of employees conducted in FY25



# CSR INITIATIVES

## Promoting Employability

- Partnered with Salaam Bombay Foundation for vocational skills and financial literacy.
- 360+ underprivileged students (82% girls, 18% boys) in Class 9 from 14 schools in Mumbai and Pune are participating this year.

## Promoting Women Entrepreneurship

- Collaborated with 'Kaarigar Clinic' to train marginalized women in sorting, weaving, and creating products from recycled plastic bags in Awadh Nagar and Kotay, Kutch.
- 125 women artisans became entrepreneurs, increasing their incomes by around 50% this year.



Skills@school

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LIMITED  
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Trent Scholars

## Promoting Education

- Partnered with The Karta Initiative to sponsor living and supplementary expenses for 50 Trent Scholars from Affirmative Action communities.
- Supports the 'Nanhi Kali' project with K.C. Mahindra Education Trust, focusing on 21<sup>st</sup>-century skills and overall development for 300 female students in Mumbai govt. schools.

## Employee Volunteering

- Over 21,000 Trent employees volunteered, contributing 76,000+ hours this year.
- Initiatives included blood donations, local community projects, youth engagement, and Swachh Bharat Mission activities.



Crafting a Better Planet



Trent Scholars

A photograph of two young children on a beach. The child in the foreground is a girl with dark curly hair, wearing white sunglasses and a white short-sleeved shirt with tropical embroidery (flamingo, palm trees, leaves) and white shorts. She is smiling and looking towards the camera. The child in the background is a younger girl wearing a white cap and a white sleeveless dress with orange floral patterns. They are standing on a sandy beach with the ocean in the background. A large beach umbrella with the 'Westside' logo is partially visible behind them.

# Thank You

For any queries, please email to:  
[investor.relations@trent-tata.com](mailto:investor.relations@trent-tata.com)

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