# LANDMARK ETAIL LIMITED ANNUAL ACCOUNTS 2013-14

N. M. RAIJI & CO.

Chartered Accountants Universal Insurance Building, Pherozeshah Mehta Road. Mumbai-400 001. INDIA

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#### To the Members of Landmark Etail Limited Report to the financial statements

We have audited the accompanying financial statements of Landmark Etail Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2014, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for Financial Statements

Management's Responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act") and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2014;
- b) in the case of the Statement of Profit and Loss, of the Loss for the year ended on that date; and
- c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### Report on other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
- c) the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- d) in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Act;
- e) on the basis of written representations received from the directors as on March 31, 2014, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2014, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For N.M. RAIJI & CO.

Chartered Accountants Firm Registration Number

1Q8296W

N. THAKKAR

Partner

Membership No.33329

Place: Mumbai

Date:

2 3 MAY 2014

#### ANNEXURE TO THE AUDITORS' REPORT

(Referred to in our report of even date to the members of Landmark E-tail Limited (the company)

- i. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) As explained to us, physical verification of major items of fixed assets was conducted by the management during the year. In our opinion, the frequency of physical verification is reasonable having regard to the size and operations of the Company and the nature of its assets. On the basis of explanations received to us and, in our opinion, the discrepancies found on physical verification were not significant.
  - (c) The Company has not disposed off substantial part of fixed assets during the year.
- ii. (a)The inventories have been physically verified by the management at reasonable intervals during the year.
  - (b) In our opinion, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
- iii. (a) The Company has not granted any loans, secured or unsecured, during the year to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, sub-clause (b), (c) and (d) are not applicable.
  - (b) The Company has not taken any loans, secured or unsecured, during the year from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, sub-clause (f) and (g) are not applicable.
- iv. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit, we have not observed any major weaknesses in internal control system.
- v. Based on the audit procedures applied by us and according to the information and explanations given to us, there are no transactions that need to entered into the register in pursuance of section 301 of the Companies Act, 1956.
- vi. The Company has not accepted any deposits from the public to which the provisions of sections 58A, 58AA or any other relevant provisions of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975 apply.
- vii. Company has an Internal Audit system which has been conducted by Independent Chartered Accountant is in commensurate with its size and nature of its business;
- viii. According to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956 for the products of the Company.
- ix. (a) According to the records of the Company, the Company is generally regular in depositing with the appropriate authorities undisputed statutory dues including Provident Fund, Investor Education Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth-tax, Service Tax, Custom Duty, Excise Duty, cess and any other statutory dues applicable to it. Based on our audit procedures and according to the information and explanations given to us, there are no arrears of

undisputed statutory dues which remained outstanding as at 31st March 2014 for a period of more than six months from the date they became payable.

- (b) According to the records made available to us and the information and explanations given by the management, there are no dues of sales tax / income tax / custom duty / wealth tax/ Service Tax / excise duty / cess, which have not been deposited on account of any dispute:
- x. The Company has accumulated losses at the end of the financial year but is less than fifty percent of its net worth and has incurred cash losses during the financial year and has also incurred cash losses in the financial year immediately preceding such financial year.
- xi. The Company has not taken any loans from any banks or financial institutions and has not issued any debentures.
- xii. Based on our examination of the records and according to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. The Company is not a chit / nidhi / mutual benefit fund / society.
- xiv. Based on our examination of the records and evaluation of the related internal controls, we are of the opinion that in respect of investments of the Company, proper records have been maintained of the transactions and contracts and timely entries have been made in those records. All the investments of the Company are held in its own name except as permissible under section 49 of the Companies Act, 1956.
- xv. On the basis of the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- xvi. The Company has applied term loans for the purposes for which they were obtained.
- According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment.
- xviii. The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956.
- xix. During the year the Company has not issued any debentures.
- xx. The Company has not raised any money by public issue during the year.
- According to the information & explanation given to us, no fraud on or by the Company, has been noticed or reported during the course of our audit.

For N.M. RAIJI & CO.

**Chartered Accountants** 

Firm Registration Number: 108296W

Y. N. THAKKAR

Partner

Membership No.33329

Place: Mumbai

Date:

2 3 MAY 2014

Landmark Etail Limited Balance Sheet as at 31st March , 2014

Particulars	Note No.	As at 31 March, 2014	As at 31 March, 2013
		Rs.	Rs.
A EQUITY AND LIABILITIES			
1 Shareholders' funds		400 262 600	500,000
(a) Share capital	3	198,263,600	(19,453,229)
(b) Reserves and surplus	4	(71,936,572) 126,327,028	(18,953,229)
2 Non Current Liabilities			132,500,000
(a) Long term borrowings	5		509,035
(a) Long term Provisions	6	507,464 507,464	133,009,035
3 Current liabilities		7 524 004	22,276,815
(a) Trade payables	7	7,531,904 2,831,039	951,474
(b) Other current liabilities	8	110,639	11,437
(c) Short term provisions	9	10,473,582	23,239,726
		137,308,074	137,295,532
B ASSETS			1
1 Non-current assets			
(a) Fixed assets	10	2,126,451	3,650,309
(i) Tangible assets (ii) Intangible assets	10	123,554,219	
		125,680,670	132,727,905
2 Current assets	44	1,046,111	105,857
(a) Inventories	11	958,997	2,064,696
(b) Trade receivables	13	3,337,289	2,325,079
(c) Cash and cash equivalents	14	501,707	
(d) Short-term loans and advances	15	4,186,581	
(e) Current Investment	16	1,596,719	
(f) Other current assets		11,627,404	
		137,308,07	4 137,295,532
See accompanying notes forming part of the financial	1-23		1
statements			

As per our report attached.
For N.M. Raiji & Co. ,
Chartered Accountants Regn. No. 108296W

CA. Y.N. Thakkar

Partner

Membership No. 33329

For and on behalf of the Board of Directors

grand

Directors

Manager

Place : Mumbai Date : 23.05.2014

	nent of Profit and Loss for the Year ended 31st March.2014  Particulars	Note No.	For the year ended 31 March, 2014	For the year ended 31 March, 2013
			Rs.	Rs.
1	Revenue from operations (Net)	17	30,551,152	27,364,965
2	Other income	18	186,581	64,672
3	Total revenue (1+2)		30,737,733	27,429,637
4	Expenses			
	(a) Purchase of traded goods (b) Decrease/(Increase) in inventory of traded goods (c) Employee benefits expense (d) Finance costs (e) Depreciation and amortisation expense (f) Other expenses	19 20 21 10 22	27,175,329 (940,254) 11,050,704 6,211,768 7,047,034 32,676,495	23,020,169 (105,857 6,866,175 2,065,75 2,467,87 10,326,470
	Total expenses		83,221,076	44,640,59
5	(Loss) / Profit before tax (3+4)		(52,483,343)	(17,210,95
6	Tax expense: Current & Deferred tax		*	<b>③</b>
	Total Tax expense			:( <del>+</del> :
7	(Loss)/Profit for the year (5± 6)		(52,483,343)	(17,210,95
8	Earnings per share (of Rs.100/- each)  Rasic and Diluted	23.11 <b>1-23</b>	(50,54)	(9,851.72

As per our report attached. For N.M. Raijl & Co. , Chartered Accountants Reon No. 108296W

CA Y.N. Thakkar

Place : Mumbai Date : 23.05.2014

Partner Membership No. 33329

grand

Directors

Manager

Landmark Etail Limited
Cash Flow Statement for the Year ended 31st March , 2014.

Particulars		For the year ended 31 March, 2014		ended 2013
	Rs.	Rs.	Rs.	Rs.
A. Cash flow from operating activities				
Net (Loss) / Profit before tax		(52,483,343)		(17,210,955)
Adjustments for:				
Depreciation and amortisation	7,047,034		2,467,877	
Unrealised Foreign Exchange Gain			(64,672)	
Loss on Discard of assets	1,742,965		1.00	
Profit on sale of Investments	(186,581)		2,065,754	
Finance costs	6,211,768	14,815,186	2,000,704	4,468,959
Operating (loss) before working capital changes		(37,668,157)		(12,741,996)
Operating (loss) before working capital changes Changes in working capital:				
Adjustments for (increase) / decrease in operating assets:				
Inventories	(940,254)		(105,857)	
Trade receivables	1,105,699		(2,064,696)	
Short-term loans and advances	(470,701)		(31,006)	
Other current assets	(1,555,730)	-	(40,989)	(2,242,548
		(1,860,986)		(2,242,540
Adjustments for increase / (decrease) in operating liabilities:			20,286,448	
Trade payables	(14,744,911)	1	20,200,440	
Long term Provisions	(1,571)			
Short Term Provisions	99,202		1,384,711	
Other current liabilities	1,879,565	(12,767,715)	1,00 1,1 1	21,671,159
	-	(14,628,701)		19,428,611
43		(14,020,701)		
618 (C. 141 (A)		(52,296,858)		6,686,615
Net cash flow from/(used in) operating activities (A)		(0.0)		
B. Cash flow from investing activities			(130,000,000)	
Acquisition of business	(4,186,581)		(100,000,000)	
Net Investment in Mutual Fund	186,582			
Profit on Sale of Investments			(5,195,782)	
Purchase of fixed assets	(1,742,765)	(5,742,764)	(0,130,102)	(135,195,782
Net cash flow from / (used in) investing activities (B)		(5,742,764)		
C. Cash flow from financing activities				
	(132,500,000)		132,500,000	
Net decrease in Long term borrowings	197,763,600		400,000	
Issue of Share Capital	(6,211,768)	1	(2,065,754)	
interest costs	(0,211,700)	59.051,832		130,834,246
Net cash flow from financing activities (C)				
Net increase / (decrease) in Cash and cash equivalents (A+B+C)		1,012,210		2,325,079
Cash and cash equivalents at the beginning of the year		2,325,079		
Cash and cash equivalents at the end of the year (Refer Note 13)		3,337,289		2,325,079

See accompanying notes forming part of the financial statements

As per our report attached.

For N.M. Raiji & Co., Chartered Accountants Ragn. No. 108296W

CAY.N. Thakkar

Partner

Membership No. 33329

For and on behalf of the Board of Directors

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1-23

Director

Manager

Place : Mumbai Date : 23.05.2014

Note		Particulars Particulars
1		Corporate information Landmark Etail Limited (the Company) is a large e-commerce portal selling merchandise in Books, Music, Movies, Gaming, Technology Accessories, Mobiles, Camera and Toys.
2		Significant accounting policies
2.1		Basis of accounting and preparation of financial statements
		The financial statements are prepared on the accrual basis of accounting and in accordance with the Accounting Standards notified by the Companies (Accounting Standards) rules, 2006 and referred to in Section 211 (3C) of the Companies Act, 1956.
2.2		Fixed Assets & Depreciation
1000-4	а	Fixed Assets are stated at cost less depreciation. Costs comprise of cost of acquisition. Borrowing cost, Cost of improvement and any attributable cost of bringing the asset to condition for its intended use.
	b	Depreciation on tangible assets is provided in accordance with the provisions of Schedule XIV to the Companies Act, 1956 under "Straight Line" method.
	С	Improvements to Leasehold assets are depreciated over the period of lease remaining as at the date of their capitalisation
	d	Goodwill arising as part of purchase of business is not amortised.
2.3		Inventories
		Inventories are valued at lower of cost or net realisable value.
2.4		Income
	a	Sale of goods is recognised on dispatch to customers
	b	Other operating revenues are accounted on accrual basis.
2.5		Retirement Benefits
-	2.5.1	Defined Contribution Plans
	а	Company's contributions during the year towards Government administered Provident Fund, Family Pension Fund, ESIC and Labour Welfare Fund are charged to the Statement of Profit and Loss Account as incurred.
	2.5.2	Defined Benefit Plans
	а	Company's contribution towards Gratuity made under the Group Gratuity Scheme with Life Insurance Companies are determined based on the amounts recommended by Life Insurance Companies as per actuarial valuation.
	b	Provision for other retirement / post retirement benefits in the form of long term compensated absences (leave encashment) has been made on the basis of actuarial valuation.
2.6		Foreign Currency Transactions
		Foreign Currency transactions are accounted at the rates prevailing on the date of transaction.
		Year end monetary assets and liabilities are translated at the exchange rate ruling on the date of the Balance Sheet.
		Exchange difference on settlement/conversion are adjusted to the Profit and Loss Account.
		Year end monetary assets and liabilities are translated at the exchange rate ruling on the date of the Balance Sheet.

Note	Particulars
2.7	Provisions and Contingent Liabilities
: 1	The Company recognises a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for contigent liability is made when there is possible obligation or a present obligation that may, but probably will not, require an outflow of resources. where there is a possible obligation or present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made.
2.8	Taxation (1) It is a societies of become
а	Current tax comprises of Provision for Income Tax as determined in accordance with the provisions of Income Tax Act, 1961.
b	Deferred tax, subject to the consideration of prudence, is recognised on timing differences between the taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets are recognised to the extent that there is reasonable certainty that sufficient future tax income will be available against which such deferred tax assets can be realized. In case of unabsorbed depreciation and carry forward tax losses, deferred tax assets are recognised to the extent that there is virtual certainty that sufficient future tax income will be available against which such deferred tax assets can be realized.
2.9	Leases
	Lease arrangements where the risks and rewards incident to ownership of an asset substantially vest with the Lessor are recognised as operating leases. Lesae rents under operating leases are recognised in the Statement of Profit and Loss Account on straight line basis.
2.10	Borrowing cost
102	Borrowing cost include interest, fees and other charges incurred in connection with the borrowing of funds and is considered as revenue expenditure for the year in which it is incurred. Borrowing cost attributed to the acquisition/improvement of qualifying capital assets and incurred till the commencement of intended use of the assets is capitalised as cost of the assets.
2.11	Impairment of assets
	The carrying values of assets / cash generating units at each Balance Sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognised, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. When there is indication that an impairment loss recognised for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised in the Statement of Profit and Loss, except in case of revalued assets.

#### Note 3 Share capital

Particulars	As at 31 March, 2014		As at 31 March, 2013	
	Number of shares	Rs,	Number of shares	Rs,
(i) Authorised				
Equity shares of Rs.100 each with voting rights	2,000,000	200,000,000	10,000	1,000,000
(ii) Issued, Subscribed and fully paid up Equity shares of Rs.100 each	1,982,636	198,263,600	5,000	500,000
The Company has only one class of equity share each having a par value of Rs.100. Each shareholder is entitled to one vote per equity				
share. Total	1,982,636	198,263,600	5,000	500,000

(iii) The Company has equity shares having par value of Rs 100 per share. Each holder of Equity Shares is entitled to one vote per share. The shareholders have the right to receive interim dividends declared by the Board of Directors and final dividends proposed by the Board of Directors and approved by the shareholders. In the event of liquidation of the Company, the holders of Equity shares will be entitled to receive any of the remaining assets of the company, after distribution of Preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders. The equity shareholders have all other rights as available to the equity shareholders as per the provisions of Companies Act 1956 read together with the Memorandum of Association and Articles of Association of the company as applicable.

(iv) During the year the Company had issued 19,77,636 no. of Equity Shares of Rs. 100/- each in cash to the Holding Company, Landmark Ltd. In pursuance of Board Resolution dated 19th August 2013 and 22nd November 2013.

v) Reconciliation of Share Capital	As at 31 March, 2014		As at 31 March, 2013	
	Nos.	Amount	Nos	Amount
Equity shares	5.000	500,000	1,000	100,000
Opening Balance Add:Issued during the year	1,977,636	197,763,600	4,000	400,000
Less Buy back during the year				- E
Closing Balance	1,982,636	198,263,600	5,000	500,00

#### (vi) Details of shares held by the holding company and its subsidiaries ;

Particulars	Equity shares with voting rights			
	Number of shares			
	As at 31 March, 2014	As at 31 March, 2013		
Trent Limited, the holding company	1,982,636	-		
Landmark Limited	5,00			

In pursuance of High Court Order passed on 21st March 2014 Landmark Ltd., has been amalgamated with its holding Company Trent Ltd., from the appointed date i.e. 1st April, 2013.

#### (vil) Details of shares held by each shareholder holding more than 5% shares:

Class of shares / Name of shareholder	As at 31 M	As at 31 March, 2014		As at 31 March, 2013	
Class of shares / Name of Shareholder	Number of shares held	% holding in that class of shares	Number of shares held	% holding in that class of shares	
Equity shares with voting rights			5 000	100.00%	
Landmark Limited			5,000	100.00%	
Trent Limited	1,982,636	100.00%			

#### Note 4 Reserves and surplus

Particulars	As at 31 <u>March, 2014</u> Rs.	As at 31 March, 2013 Rs.
Surplus in Statement of Profit and Loss Opening balance Add: (Loss) for the year Closing balance	(19,453,229) (52,483,343) (71,936,572)	(2,242,274) (17,210,955) (19,453,229)

#### Note 5 Long-term borrowings

Particulars	As at 31 March, 2014 Rs.	As at 31 March, 2013 Rs.
Long term Loans - unsecured		
Trent Limited ( Holding Company - Related Party )	*	132,500,000
		132,500,000
The loan taken from Holding Company carries the interest @10 % p.a. and is repayable after 3 years from the date of disbursement of loan		
A		

#### Note 6 Long-term Provisions

Particulars	As at 31st March 2014	As at 31st March 2013
	Rs.	Rs,
Provisions for Employee Benefits	507,464	509,035
Total	507,464	509,03

#### Note 7 Trade payables

Particulars	As at 31 March, 2014	As at 31 March, 2013
	Rs.	Rs.
Trade payables:  (a) For Goods and Services	7,453,912	4,022,682
<ul><li>(b) Related parties</li><li>(i) Trent Limited Holding Company ( Landmark Limited )</li><li>(ii) Westland Limited - Fellow Subsidiary</li></ul>	77,992	17,839,265 414,868
Total	7,531,904	22,276,815

#### Note 8 Other current liabilities

Particulars		As at 31 March, 2014	As at 31 March, 2013
		Rs.	Rs.
(i) Statutory remittances (Contributions to PF and ESIC, Withholding Taxes, VAT, Service Tax, etc.)		374,683	630,200
(ii) Advances from customers		553,318	111,709
(iii) Employee Related Liability		968,835	87,235
(iv) Others		934,203	122,330
V·7	Total	2,831,039	951,474

#### **Note 9 Short Term Provisions**

Particulars		As at 31st March 2014 Rs.	As at 31st March 2013 Rs.
Provisions for Employee Benefits		110,639	11,437
	Total	110,639	11,437

Landmark Etail Limited Notes forming part of the financial statements

Note 10 Fixed assets

Details		Gross Block (At cost)	(At cost)	7		Depreciation	iation		Net Block	ock
	As at 01.04.2013	Additions / Adjustments	Disposals / Adjustments	As at 31.03.2014	As at 01.04.2013	For the Year	On Disposal	As at 31.03.2014	As at 31.03.2014	As at 31.03.2013
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.		Rs.	Rs.	Rs.
A. Tangible Assets (Owned)										
(a) Plant and Equipment	1,032,297	*)	686,535	345,762	28,479	45,076	45,199	28,356	317,406	1,003,818
(b) Furniture and Fixtures	1,035,944	Ē.	414,284	621,660	38,087	060'29	36,473	68,704	552,956	997,857
(c) Office Equipment	22,087		158	21,929	809	1,197	12	1,793	20,136	21,479
(d) Leasehold Premises improvements	590,859	i e	590,859		32,603	48,337	80,940	10	E.	558,256
(e) Computers	1,179,998	708,750	236,197	1,652,551	111,099	360,711	55,212	416,598	1,235,953	1,068,899
Total	3,861,185	708,750	1,928,033	2,641,902	210,876	522,411	217,836		2,126,451	3,650,309
Previous year		3,861,185		3,861,185		210,876		210,876	3,650,309	
B. Intangible Assets										
(a) Goodwill	103,615,985	Ŷi	15	103,615,985	3			3	103,615,985	103,615,985
(b) Computer Software	27,718,612	1,034,015	36,380	28,716,247	2,257,001	6,524,623	3,611	8,778,013	19,938,234	25,461,611
Total	131,334,597	1,034,015	36,380	132,332,232	2,257,001	6,524,623	3,611		123,554,219	129,077,596
Previous year		131,334,597		131,334,597		2,257,001		2,257,001	129,077,596	
GRAND TOTAL	135.195.782	1,742,765	1,964,413	134,974,134	2,467,877	7,047,034	221,447	9,293,464	125,680,670	132,727,905
Previous vear		135,195,782	L	135,195,782	_	2,467,877		2,467,877	132,727,905	(4)

# Note 11 Inventories (At lower of cost and net realisable value)

Particulars	As	at 31st March, 2014 Rs.	As at 31 March, 2013 Rs.
Stock-in-Trade		1,046,111	105,857
	Total	1,046,111	105,857

#### Note 12 Trade receivables

Particulars	As at 31 March, 2014	As at 31 March, 2013
	Rs.	Rs.
Trade receivables outstanding for a period exceeding six months from the date they were due for payment		
Unsecured, considered good Doubtful	554,262	
Less: Provision for doubtful trade receivables	554,262	= = =
Other Trade receivables Unsecured, considered good	404,735	2,064,696
Total	958,997	2,064,696

#### Note 13 Cash and cash equivalents

Particulars		As at 31 March, 2014	As at 31 March, 2013
		Rs.	Rs.
(a) Balance with banks - current accounts		3,294,958	2,232,519
(b) Credit card Slips		29,789	49,635
(c) Cash on hand		12,542	42,925
= 121	Total	3,337,289	2,325,079
13			

#### Note 14 Short-term loans and advances

Particulars		As at 31 March, 2014 Rs.	As at 31 March, 2013 Rs.
Unsecured, considered good  (a) Deposit with Government Authorities (b) Loans and advances to employees (c) Prepaid expenses		45,000 330,058 126,649	30,000 1,006 -
	Total	501,707	31,006

#### Note 15 Current Investment

#### At lower of Cost or Fair Value

Particulars	As at 31 March, 2014	As at 31 March, 2013
	Rs.	Rs.
Investment in Mutual Funds at Cost ( Quoted and fully		
paid) Tata Liquid Fund - Growth (1813.939 no. of Units Rs. 1000/- each)	4,186,581	
(As on 31st March 2014 Market Value is Rs. 42,93,550/- )  Total	4,186,581	

#### **Note 16 Other Current Assets**

Particulars		As at 31 March, 2014 Rs.	As at 31 March, 2013 Rs.
Advance to vendors		1910	40,989
Receivable from Trent Ltd Holding Company		1,596,719	
Receivable nom Frent Eta. Frending Company	Total	1,596,719	40,989

#### Note 17 Revenue from operations

	Particulars		For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
(a)	Sale of products - Traded goods		31,358,343	28,034,931
	Less : VAT Expense on sales		807,191	669,965
	Total - Re	venue from Operations	30,551,152	27,364,965

#### Note 18 Other income

	Particulars	For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
(a)	Foreign Exchange Gain	w.	64,672
	Profit on Sale of Current Investment	186,581	
(b)	Profit of Sale of Current investment	otal 186,581	64,672

#### Note 19 Changes in inventories of traded goods

Note	Particulars	For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
(i)	Stock -in -Trade ( Closing )	1,046,111	105,85
(ii)	Stock - in -Trade ( Opening )	105,857	
	Net decrease / (increase)	(940,254)	(105,857

#### Note 20 Employee benefits expense

	Particulars		For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
(i)	Salaries and wages		10,274,845	6,356,886
(ii)	Contributions to provident and other funds		495,913	280,880
	Ob III walkana awa ana ana		279,946	228,407
(iii)	Staff welfare expenses	Total	11,050,704	6,866,173

#### Note 21 Finance costs

	Particulars		For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
(i)	Interest on borrowings		6,211,768	2,065,754
600		Total	6,211,768	2,065,754

Note 22 Other expenses

Particulars		For the year ended 31 March, 2014	For the year ended 31 March, 2013
	1	Rs.	Rs.
Packing materials Power and fuel Rent including lease rentals Repairs and maintenance - Buildings Repairs and maintenance - Machinery Repairs and maintenance - Others Backoffice processing Charges Freight on sales Rates and taxes Communication Travelling and conveyance Printing and stationery Business promotion Legal and professional charges ROC Filing Fees Payments to auditors Security Expenses			
Housekeeping Expenses Loss on Discard of assets Bank and Collection Charges		1,742,965 521,240	98,776
Miscellaneous expenses		87,614	128,546
	Total	32,676,495	10,326,476

Particulars	For the year ended 31 March, 2014	For the year ended 31 March, 2013
	Rs.	Rs.
(i) Payments to the auditors comprises (including		
Service Tax) As auditors - statutory audit For other services	56,180 50,562	56,180 11,320
Reimbursement of expenses  Tota	106,742	67,500

#### Note 23 Additional information to the financial statements

ote		Particulars			
3.1	Acquisition				
	During FY 2012-13, the Company had acquired the et 31st August, 2012 for a consideration of Rs.13 crores	ail busines from Eartstwhil	le Landmark Limited	l (the holding company) a	s a going concern a
				As at 31st March,	As at 31 March, 2013
		1 4		Rs.	Rs.
3.2	Contingent liabilities and commitments (to the extension	ent not provided for)			
i)	Contingent liabilities			Nil Nil	Nil Nil
ii)	Capital Commitments			INII	1301
ii)	Other Commitments			Nil	Nil
	Disclosures required under Section 22 of the Micro There are no Micro, Small and Medium Enterprises, I March, 2014, This information as required to be dis determined to the extent such parties have been ident  Details on derivatives instruments and unhedged in	to whom the company owe closed under the Micro, S ified on the basis of inform	es dues, which are Small and Medium nation available with	outstanding for more tha Enterprise Development	n 45 days as at 31 Act, 2006 has beê
3.4	I. The year-end foreign currency exposures that have	not been hedged by a der	ivative instrument o	r otherwise are given bel	ow:
	in the year of	As at 31st Mar	ch, 2014	As at 31st M	arcii, 2013
	Currency	Amount in	Amount in	Amount in	Amount in Rs.
				Amount In in Foreign currency 7,968	Amount in Rs. 657,758
	Currency Payable GBP Payable USD	Amount in in Foreign currency	Amount in Rs.	in Foreign currency	Rs. 657,758
3.5	Payable GBP	Amount in in Foreign currency 7,500 33,311	Amount in Rs. 747,150 1,994,018  014. Figures in bra	in Foreign currency 7,968 15,460  ckets indicate for the co	Rs. 657,756 881,056  orresponding numl
3.5	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks from the previous year.	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the co	Rs. 657,756 881,056  orresponding numl Closing Stock (Rs
3.5	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks from the previous year.  Class of goods	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the co	Rs. 657,756 881,056  orresponding numl Closing Stock (Rs
7.540	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks fro for the previous year.  Class of goods  Books, Movies, Stationery and Games etc	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the companing Stock (Rs.) 105,857.00 ( -)  As at 31st March,	Rs. 657,756 881,056  orresponding numb  Closing Stock (Rs 1,046,11 (105,85)  As at 31 March,
7.540	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks fro for the previous year.  Class of goods  Books, Movies, Stationery and Games etc	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the companing Stock (Rs.) 105,857.00 ( -)  As at 31st March, 2014	Rs. 657,754 881,050  orresponding numb  Closing Stock (Rs 1,046,11 (105,85)  As at 31 March, 2013  Rs.  881,05
7.540	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks from the previous year.  Class of goods  Books, Movies, Stationery and Games etc.  Value of imports calculated on CIF basis:	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the companing Stock (Rs.) 105,857.00 ( -)  As at 31st March, 2014  Rs.	Rs. 657,756 881,056  orresponding numb  Closing Stock (Rs 1,046,11 (105,85)  As at 31 March, 2013  Rs.  881,05
7.540	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks from the previous year.  Class of goods  Books, Movies, Stationery and Games etc.  Value of imports calculated on CIF basis:  Traded Goods Cost of Content for Downloading of E-books	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the companies of the	Rs. 657,754 881,056  orresponding numb  Closing Stock (Rs 1,046,11 (105,85)  As at 31 March, 2013  Rs.  881,05 3,295,30 4,176,35
3.6	Payable GBP Payable USD  Sales, Purchases, Opening and Closing Stocks from the previous year.  Class of goods  Books, Movies, Stationery and Games etc.  Value of imports calculated on CIF basis:  Traded Goods Cost of Content for Downloading of E-books Capital goods  Expenditure in foreign currency: Professional Fees: - Software Maintenance and Consulting - Annual Maintenance of Internet Platform	Amount in in Foreign currency 7,500 33,311 om 01.04.2013 to 31.03.20 Sales (Rs.)	Amount in Rs. 747,150 1,994,018  014. Figures in bra  Purchases (Rs.)	in Foreign currency 7,968 15,460  ckets indicate for the companies of the	Rs. 657,756 881,056  orresponding numb  Closing Stock (Rs. 1,046,11 (105,85)  As at 31 March, 2013

#### Note 23 Disclosures under Accounting Standards (contd.)

Note	Particulars		
23.9 23.9.a	Employee benefit plans  Defined contribution plans The Company makes Provident Fund contributions to defined contribution plans for qualifying employees. Under the Schemes the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Companies Rs. 495,913/- (Year ended 31 March, 2013 Rs. 280,880/-) for Provident Fund contributions in the Statement of Profit and Loss. The contributions payable to these plans by the Company are at rates specified in the rules of the schemes.		
23,9.b	Defined benefit plans		
×II	a) Gratuity The following table sets out the funded status of the defined benefit schedulers:	nemes and the amount recogn	ised in the financial
	Particulars	Year ended 31 March, 2014	Year ended 31 March, 2013
	Components of employer expense Current service cost Interest cost	141,659 52,841	
	Expected return on plan assets Actuarial losses/(gains) *	(194,500)	*
	Total expense recognised in the Statement of Profit and Loss	-	100
	Actual contribution and benefit payments for year Actual benefit payments Actual contributions	į	
	Net asset / (liability) recognised in the Balance Sheet Present value of defined benefit obligation Fair value of plan assets	(523,683) 635,061 (111,378)	(520,472)
	Funded status [Surplus / (Deficit)]  Net asset / (liability) recognised in the Balance Sheet	(1.110.02)	(520,472
	Change in defined benefit obligations (DBO) during the year Present value of DBO at beginning of the year Current service cost	520,472 141,659 52,841	e * *
	Interest cost Actuarial (gains) / losses Liabilities assumed on acquisition Present value of DBO at the end of the year	(191,289) - <b>523,683</b>	(295,409 815,881 <b>520,472</b>
	Change in fair value of assets during the year		
	Plan assets at beginning of the year Acquisition adjustment Expected return on plan assets		* *
	Actual company contributions Actuarial gains / (losses) Benefits paid	595,748 39,313	* 3 *
	Plan assets at the end of the year Actual return on plan assets	635,061	
	Actuarial assumptions Discount rate	9.20% 7.50%	1
	Expected return on plan assets Salary escalation Attrition	7,00% 1 % - 2%	6.00%
	Note: Actuarial Gain has not been recognised in the Statement of Prof	fit and Loss.	
	b. Leave Encashment Leave encashment (Long term compensated absences) recognised at 13: Nil) The above is based on the acturial valuation report. The report consescalations, retirement age, mortality, rates of leaving services, leaved The nethod used is Project Unit Credit Method	siders assumptions with respe	ect to discount rate, salar

Note 23 Disclosures under Accounting Standards (contd.)

23.10	Related party transactions		
23.10.a	Details of related parties:		
20.10.4	Parties where control exists		
	Trent Limited - Holding Company .		
	263 100 10		
	Other related parties with whom transactions have taken place	during the year	
	Westland Limited - Fellow Subsidiary		
	Key Management Personnel Arun Naikar ( From 01.01.2014 to 31.03.2014)		
	Directors of the Company		
	S.W.Kamat		
	P.K.Anand (w.e.f 31st December. 2012)		
	G Sundar rajan ( Upto 1st Sep 2013)		
	Mr. P. Auld		
23.10.b	Details of related party transactions during the year and balance	es outstanding as	at end 31st March
	2014		
ii ii		Year ended 31	Year ended 31
		March, 2014	March, 2013
Α	Transactions during the year		
(i)	Purchase of goods		
	Westland Limited	279,472	414,86
	Landmark Limited	5,185,826	1,063,50
dit y	Trent Ltd	5,165,620	
(ii )	Reimbursement of Expenses Trent Limited	166,020	32,020.00
	Landmark Limited		182,223.0
	Trent Ltd	15,199,773	
	THOM: Eta		
(iii)	Interest paid during the year		
	Trent Limited	6,056,164	2,065,75
(iv)	Purchase of Business		
	Landmark Limited	-	130,000,000
v)	Collection of Other Receipt & Expenses from Landmark Limited		
	Landmark Limited	14	4,928,61
	Landmark Limited		
	Trent Ltd	18,938,382	
- 8			
(vi)	Loan taken during the year	19,500,000	132,500,00
- 1	Trent Limited	19,500,000	102,000,00
vii)	Loan Paid during the year		
V/	Trent Limited		
*	× *	152,000,000	
	Issued Share Capital		400.000.0
	Landmark Limited	197,763,600	400,000.0
- 1	Trent Ltd	197,703,000	
ix)	Transaction with Key Management Personnel		
'^/	Salary (From 1st Jan 2014 to 31st March 2014)	413,748	
В	Balances outstanding at the end of the year		
	Trade payables		17,807,24
	Landmark Limited Westland Limited	77,992	414,86
		77,552	32,02
- 1	Trent Limited	[ [	02,02
ii)	Receivable Balance		
0000	Trent Limited	1,596,719	
	<u>Loan</u> Trent Limited		132,500,00

#### Note 23 Disclosures under Accounting Standards (contd.)

Note	Particulars	For the year ended 31 March, 2014 Rs.	For the year ended 31 March, 2013 Rs.
23_11	Earnings per share		
	Basic and Diluted .		
	Net profit / (loss) for the year	(52,483,343)	(17,210,955)
	Weighted average number of equity shares	1,038,462	1,747
	Par value per share	100	100
	Earnings per share - Basic	(50.54)	(9,851.72)

ij	Segment Information
ı	The entire operations of the company relate to only one segment viz. retailing. Separate secondary segment disclosure also is not required as the entire company's
П	sale is in the domestic market.
- 1	

3.13 Remmuneration to Manager	For the period ended 1st Jan 2014 to 31st March 2014 31 March, 2014	For the year ended 31 March, 2013
Salary Employer Contribution to Provident Fund	396,843 16,905	-
Total	413,748	

23.14 Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.